



MEMBERSHIP MONTHLY REPORT

ReportID: 3155

GENERAL INFORMATION

FOR MONTH ENDING 03/31/2019

51 - WISCONSIN

Questions concerning this report should be directed to:
NAHB
Membership Records
1201 15th Street N.W.
Washington, D.C. 20005
Phone: (202) 266-8612

MEMBERSHIP INFORMATION	TOTAL MEMBERS	RI III DFR MFMRFRS	ASSOCIATE MEMBERS	BUILDERS & ASSOC	AFFILIATE MEMBERS
DECEMBER 31, 2018 TOTALS	3,875	900	2,804	3,704	171
March 31, 2019 TOTALS	3,905	909	2,832	3,741	164
CHANGE	0.8%	1.0%	1.0%	1.0%	-4.1%
ANNUALIZED RETENTION	83.5%	87.4%	83.9%	84.7%	59.9%
EMPLOYEES	1,468,223	12,117	1,456,106	1,468,223	0

CURRENT MONTH ANALYSIS	NEW MEMBERS				RENEWAL MEMBERS				REINSTAT. MBRSH				REQUEST CANCEL				AUTO CANCEL			
	Builder	Assoc	Affil	Total	Builder	Assoc	Affil	Total	Builder	Assoc	Affil	Total	Builder	Assoc	Affil	Total	Builder	Assoc	Affil	Total
YR. TO DATE ACCUMULATION	31	121	12	164	224	650	36	910	21	84	5	110	0	8	1	9	44	168	23	235
CURRENT MONTH ACTIVITY	9	40	4	53	91	238	22	351	8	20	4	32	0	3	0	3	15	50	7	72

RENEWAL PAYMENT RECEIVED	ANNIVERSARY RENEWALS BILLED	PRE-PAID MEMBERSHIP	NOT PAID 3/31/2019	Transfers IN			Transfers OUT		
				Builder	Assoc	Affil	Builder	Assoc	Affil
351	233	170	145	0	0	0	0	0	0

ANNIVERSARY DATE ANALYSIS BY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
MEMBERS	267	295	440	331	455	256	284	214	296	437	319	311

Spike Totals	Spike Candidates	Spike Members	Life Spikes	Total Spikes	Lapsed Spikes
	892	349	607	956	0

DUES PAYMENT INFORMATION

	PAYMENT DISPOSITION	BLDR/ASSOC		AFFIL		TOTAL	
		BLDR/ASSOC	AFFIL	BLDR/ASSOC	AFFIL		
TOTAL PAYMENTS RECEIVED	\$61,941.00	NFW MFMRFRS	49	4	\$7,722.00	\$45.00	\$7,767.00
UNAPPLIED DUES USED	\$0.00	RFNFWAI PAYMENTS	329	22	\$50,292.00	\$105.00	\$50,397.00
A/R CURRENT MONTH	\$0.00	RFINSTATMFRS	28	4	\$3,762.00	\$15.00	\$3,777.00
A/R OWED	\$0.00	INCREASE IN UNAPPLIED					\$0.00
TOTAL	\$61,941.00	A/R PAID					\$0.00
ADJUSTMENT IN PROCESS	\$0.00	TOTAL			\$61,776.00	\$165.00	\$61,941.00

UNAPPLIED DUES ACCOUNT

UNAPP. DUES BAL.(2/28/19)	(\$1,135.00)
DECREASE IN UNAPPLIED DUES	\$0.00
INCREASE IN UNAPPLIED DUES	\$0.00
UNAPP. DUES BAL.(03/31/2019)	(\$1,135.00)

This amount may be applied toward future new or renewal dues payments.