

Membership Summary by State for Wisconsin for 03/31/2019

Base Date: 12/31/2018

Assn No.	Co ID	Name	Bldrs	Assoc	Affl	March	Dec-18	Gain	Gain	NPD	Cancellations		Transfers		Reinstatement		Annual	New Members	
						Total	Total	(Loss)	(Loss)		March	Y-T-D	IN	OUT	March	Y-T-D	Retn Rate	March	Y-T-D
5100	803	Wisconsin Builders Association	1	1	0	2	2	0	0.0%	0	0	0	0	0	0	0	66.7%	0	0
5103	91	Door County HBA	13	51	0	64	61	3	4.9%	6	0	2	0	0	0	0	96.6%	2	5
5104	469	Chippewa Valley HBA	63	290	20	373	358	15	4.2%	17	4	9	0	0	0	4	87.9%	11	20
5116	645	Eastern Ridge Home Builders Association	31	110	5	146	145	1	0.7%	6	5	12	0	0	0	3	76.3%	1	10
5118	117	Golden Sands HBA	31	97	0	128	131	-3	-2.3%	7	1	6	0	0	0	0	91.2%	0	3
5124	57	Brown County HBA	139	465	6	610	602	8	1.3%	12	8	23	0	0	3	12	86.2%	8	19
5126	317	La Crosse Area Builders Association	34	128	17	179	180	-1	-0.6%	6	3	11	0	0	0	4	78.5%	2	6
5128	672	Lakeland Builders Association	34	71	7	112	113	-1	-0.9%	1	4	9	0	0	2	2	90.2%	1	6
5132	694	Madison Area Builders Association	87	308	10	405	398	7	1.8%	13	9	17	0	0	0	7	80.4%	9	17
5135	379	Northland Area BA	21	20	0	41	42	-1	-2.4%	0	2	3	0	0	0	0	73.3%	0	2
5137	646	Heart of the North BA	13	46	0	59	60	-1	-1.7%	4	3	8	0	0	3	7	80.6%	0	0
5140	435	South Central Wisconsin BA	36	105	0	141	134	7	5.2%	3	4	14	0	0	0	11	82.8%	0	10
5143	695	Manitowoc County HBA	22	93	0	115	111	4	3.6%	3	0	4	0	0	1	6	88.6%	0	2
5148	349	Metro BA of Greater Milwaukee	174	466	67	707	708	-1	-0.1%	31	11	53	0	0	12	28	84.4%	9	24
5150	696	Mid-Shores Home Builders Association, Inc	14	32	0	46	48	-2	-4.2%	2	1	2	0	0	0	0	84.9%	0	0
5156	406	Racine-Kenosha BA	18	51	8	77	75	2	2.7%	0	0	7	0	0	1	4	84.4%	1	5
5159	771	Sheboygan County HBA	18	58	1	77	80	-3	-3.8%	4	3	11	0	0	3	4	73.2%	3	4
5172	804	Wausau Area Builders Assn.	41	144	4	189	192	-3	-1.6%	9	8	18	0	0	1	5	77.6%	3	10
5182	436	St Croix Valley HBA	31	105	3	139	145	-6	-4.1%	2	4	11	0	0	0	0	80.7%	0	5
5190	502	Winnegamie Home Builders Association	39	106	15	160	157	3	1.9%	9	2	17	0	0	6	9	74.3%	2	11
5193	494161	Wolf River Builders Association	15	25	1	41	37	4	10.8%	0	0	0	0	0	0	0	93.9%	1	4
5196	647	Headwaters BA	34	60	0	94	96	-2	-2.1%	10	3	7	0	0	0	4	91.1%	0	1
Wisconsin Totals:			909	2,832	164	3,905	3,875	30	0.8%	145	75	244	0	0	32	110	83.5	53	164

* Please note Affiliate Members are included in all counts.

** NPD, Non-Paid members for current process month.

*** Reinstatement is the count of members previously cancelled and payment is received within 120 days of Expiration Date.

**** Annualized Retention shows the percentage of those members retained and is computed by reducing the current membership total by the number of New Members for the most recent 12 months. That number is then divided by Active Members at the beginning of the period.

***** I - indicates an inactive association that had membership in December of the prior year.